





Energy market opening in Austria and future challenges for the Internal Energy Market

Martin Graf, Executive Director of E-Control



- Introduction and Motivation
- Liberalisation of electricity and gas markets in Austria
- Current issues and challenges for the IEM
- Internal Energy Market the road ahead

Challenges lie ahead





New technologies and integration of renewables

Environment and long-term sustainability



Competion, pricing and the IEM

Efficiency and profitability

Consumer protection



Security of supply and network stability Investment in "smartness"



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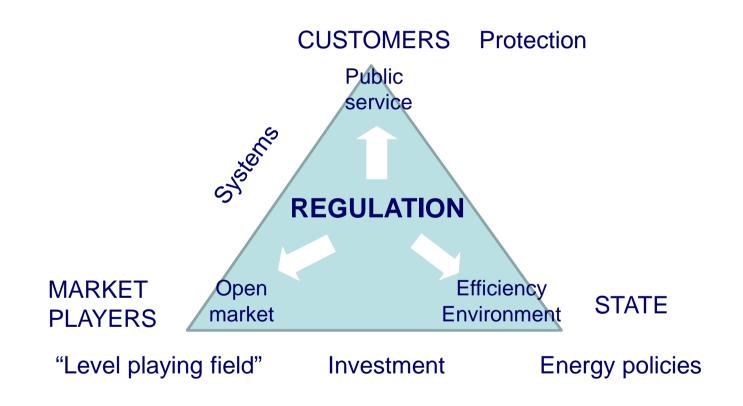
Objectives of EU energy regulation



- Promoting competitive, safe/secure and environmentaly sustainable internal energy market
- Eliminating constraints in energy trading between EU member states and supporting development of crossborder capacities
- Support in developing **customer oriented systems** while integrating renewables and distributed generation,
- Facilitating access to networks
- Stimulating operators and system users to improve efficiency and increase market integration
- Carry forward of the effects of (efficient) market functioning – customer protection

Energy regulation as a balancing act mid-way between art and science





Development of regulating tariffs Regulatory experiences since 2001



- Developing along the major energy reform milestones:
 - 1) 2001: cost-plus regulation keyword: reduction of monopoly rents
 - 2) 2006: incentive-based regulation (two periods a 4 years) keyword: stabilise tariffs
 - 3) 2014: new regulatory regime keyword: incentives for "smartness"

Liberalisation in Austria: 10 years+



Free supplier switching for all customers





- Experiences in the past decade generally positive
 - Higher efficiency in energy supply
 - Better services for final consumers
 - Fair share for customers in liberalisation "dividend"
 - Efficient regulation with a decrease in costs and high levels of security of supply

There is still room for improvement.



- Mixed developments on wholesale level
 - Liquidity on exchanges and trading facilities is on the rise
 - For natural gas oil indexed contracts are diminishing in importance
 - But structural problems persist (market concentration), lack of harmonisation
- For final consumers competition has increased slowly
 - Low switching rates, incumbents and local players dominate
 - Economic effects however are positive
 - Final consumers have benefited from lower prices: ~12 Bn EUR

LIBERALISIERUNGSEFFEKTE 2001-20	009 (MRD EURO)	
	Strom	Gas
Gewerbe	8,90	1,20
Haushalte	1,30	0,08
Summe	10,20	1,28

SME's / Industry Households



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Security of supply



 The importance of security of supply is clear





- Concerns voiced recently:
 - Effect of German nuclear shutdowns on system adequacy
 - Increasing intermittents changing the merit order: Gas-fired plants no longer profitable, back-up missing
 - Economic climate adversly affecting investment in generation capacity

The winter outlook usually depends on wheather conditions



During severe weather conditions import grows in

importance



Source: ENTSO-E Winter Outlook 2011/2012

Are national solutions efficient?



Renewables:

- Feed-in tariffs
- Fixed subsidies for investment
- Market premiums
- A mixture of the above

Market design

- Energy only markets
- Capacity payments, capacity obligations
- Strategic/operating reserves
- Different balancing energy markets



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A new role for infrastructure



- Electricity Transmission
 - Expansion in Europe (North-South)
 - What about transit (loop flows)



- Electricity Distribution
 - New investment incentives through smart meters?

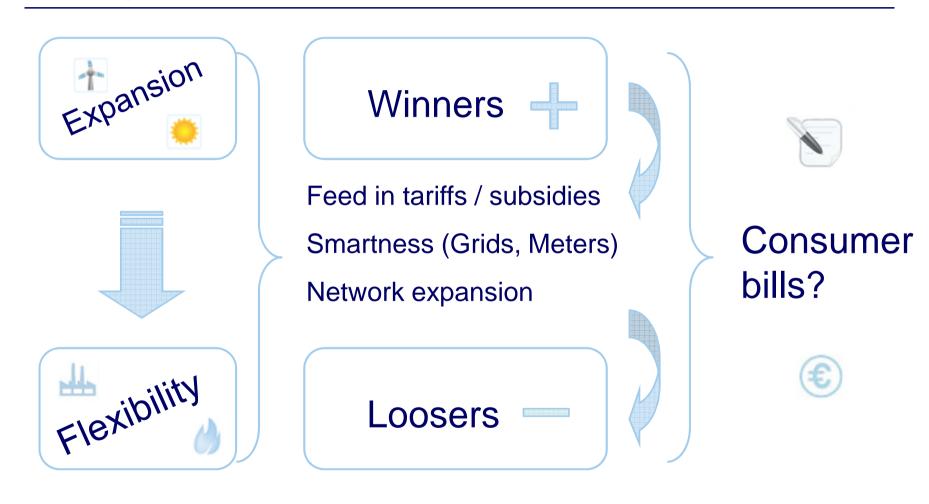
- Gas Transmission
 - Expansion necessary
 - Increased flexibilty (no main flow direction)



- Gas Distribution
 - In some countries built back – competition from other sources of energy

Ultimately the future of the IEM will have an impact on consumer bills.





The road ahead – careful exploration of different options necessary.



- Investment in infrastructure
 - Network expansion necessary to integrate intermittents
 - Key: Speed up decisions made by authorities on go ahead of new infrastructure
- Further Harmonisation
 - Common network codes
 - Market Coupling
 - Common oversight framework: Third package, REMIT
- Integration of renewables into the market
 - See for example introduction of market price top up in Germany
 - Investigation into future role of EU ETS and relation to national feed in tariffs
 - Harmonisation of subsidy schemes towards IEM



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